

## PROBLEM



Current interest rates are near an all-time low



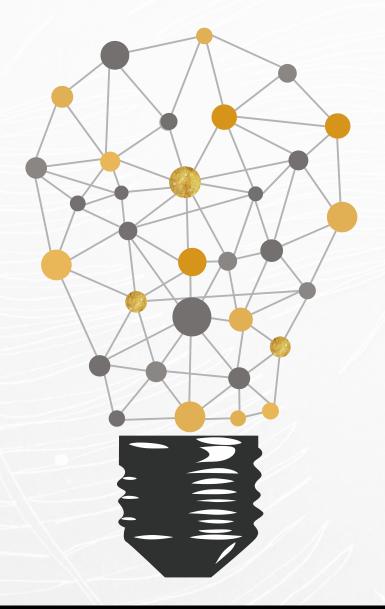
5 year treasuries yield less than 2%



CD's yield about the same



S&P 500 yield is 2.2%



## SOLUTION

- Investing in Costa Rican mortgages
- 2 No usury laws
- High rate of return 15-24% per year
- A safe investment backed by properties
- 5 Loan to value 35% or less

## SCHWARTZ & GOLDBERG



Has a portfolio of loans seeking investors



Matches mortgage seekers with investors



Handles all of the collections and details



## THE PROCESS

STEP A

Through our marketing efforts we identify clients looking for loans

STEP B

We analyze them to make sure the meet our standards

В

STEP C

Schwartz & Goldberg has our legal team underwrite the mortgage

C

STEP D

A first position lien is recorded into a trust with the investor as the beneficiary



D

# HOW OUR INVESTORS GET PAID

Each month our accounting department sends a statement of current payments



Schwartz & Goldberg

of each month

sends wires on the 10th

Customers can choose monthly payments or let their funds accumulate



## FEES AND CHARGES









Schwartz & Goldberg
charges a percentage of
each month's collected
interest for finding
suitable loans, marketing,
accounting and legal
expenses

In any month where interest is not collected, there are no fees charged

Schwartz & Goldberg only makes money when our investors make money

Any wire fees are charged to the investor



# WHEN THE LOAN TERM IS COMPLETE

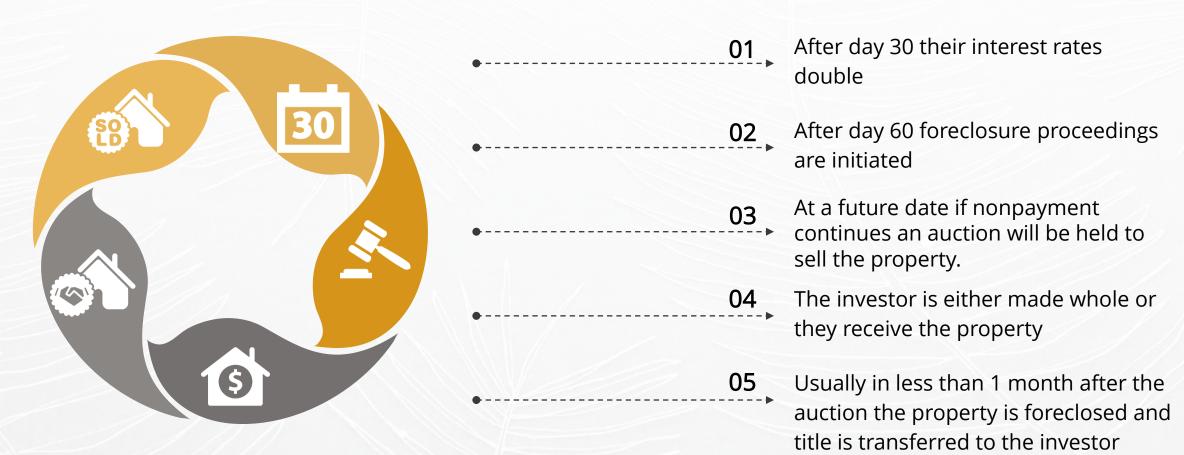
The investor releases their lien against the property

The investor receives their principal back

Schwartz & Goldberg will send back the investor's principal or will reinvest the proceeds



## WHAT HAPPENS WHEN A CLIENT DOESN'T PAY



## WIN-WIN SITUATION

Either the investor gets between 15-24% return on their investment

OR

The investor acquires a property for less than one third of its value

In case the investor receives the property Schwartz & Goldberg will help sell the investors property.

Selling at 75% of appraised value will yield an investor a 100% profit before legal fees, broker fees and transfer taxes.



## TEAM



#### JOSE PABLO FICKLIN General Manger

Jose has been active in the finance industry for the last 10 years. He has closed over \$10 million dollars in auto and real estate financing in the last year. His broad knowledge and contacts in the Costa Rican market have helped our customers close deals they didn't think possible.



#### DAVID AVRICK Operations manager

David is a finance professional with Wall Street operations and trading experience. Previously he was licensed to trade both stocks and commodities by the U.S.
Security and Exchange
Commission and the U.S.
Commodity Futures Trading
Commission. He has been active in the finance business in Costa Rica for more than 15 years.



### MARIA PORTILLO Communications Coordinator

Journalist. Communications consultant. Masters degree in Communications Business Management. Over 10 years of experience. Independent consultant in journalism, PR and digital communications for companies, agencies and media outlets.



#### NOLDAN BRICENO Web Developer

Graphic and Web Designer.
15 years of experience in digital media, web development. Supports all the digital marketing efforts for schwartzygoldberg.com.
Outsourcing services for several customers in Central America and United States.



